

# chapter

# FACT SHEETS

CENTRAL SUFFOLK

HAMPTONS

HUNTINGTON

NORTHFORK

SUFFOLK NORTH

SUFFOLK SOUTH

CENTRAL NASSAU

NASSAU NORTH

NASSAU SOUTH

NORTHEAST QUEENS

SOUTH QUEENS

WESTERN QUEENS

# *Facts You Should Know About the* **LONG ISLAND BOARD OF REALTORS®, INC.**

- Formed in 1910 – LIBOR has been the Voice for Long Island Real Estate for over a century!
- We are the third largest local Realtor® Board in the country.
- LIBOR represents approximately 24,100 Realtor® members working in Queens, Nassau, Suffolk, and Brooklyn and over 170 Affiliate members that represent a range of professional and personal resources that members value.
- Every LIBOR member is assigned to a Chapter that is based geographically on the location of their office. There are a total of 12 Chapters. LIBOR also has four (4) Divisions where members can grow professionally that include: Women's Council of Realtors®, Young Professional Network, Appraisal Division and the Long Island Commercial Network.
- LIBOR's subsidiary, the Multiple Listing Service of Long Island, Inc. (MLSLI), is a computerized network of over 2,400 cooperating real estate offices. MLSLI operates MLSLI.com, a popular real estate website serving buyers and sellers from Manhattan to Montauk!
- LIRealtor.com is home to the Long Island Board of REALTORS®, Inc. and receives an average of 24,000 visitor sessions a day. Additionally, daily unique visitor session average around 13,000.
- LIBOR communicates with its members through a number of channels that include social media platforms such as: Facebook, Twitter, LinkedIn, Pinterest, Instagram and more.
- Every June for the past 29 years, LIBOR hosts the Annual Education Conference & Trade Expo that draws upwards of 1,000 local real estate professionals, national speakers, and exhibitors. In October, the Multiple Listing Service of Long Island, Inc., a subsidiary of LIBOR, hosts an Annual Tech Fair, a premier real estate industry related event that showcases the latest tools and technologies.
- Our members are a great source of referrals, and new business. They could bring you your next customer, or they can BE your next customer.
- Realtor® Member Profile: The typical Realtor® was described in the 2014 NAR Member profile as a 56-year-old white female who attended college and is a homeowner. The median gross income of Realtor® household was \$105,500 in 2013. Realtors® are usually independent contractors that have frequently held a career in other fields prior to real estate.



**WESTERN QUEENS**



**NORTHEAST QUEENS**



**SOUTH QUEENS**



**NASSAU NORTH**



**CENTRAL NASSAU**



**NASSAU SOUTH**



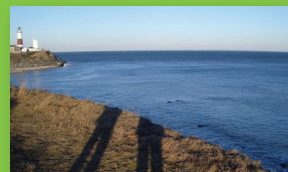
**SUFFOLK NORTH**



**SUFFOLK SOUTH**



**CENTRAL SUFFOLK**



**HAMPTONS**



**HUNTINGTON**



**NORTHFORK**

# chapter

SUFFOLK NORTH SHORE • SUFFOLK SOUTH SHORE • CENTRAL  
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# CENTRAL SUFFOLK

## Leadership

The Central Suffolk Chapter of LIBOR was organized in the Fall of 2012 to better support Realtors who serve the market with its diversity of properties. The Chapter, with its growing residential construction, still encompasses some of the largest remaining undeveloped areas on Long Island with farming, properties zoned for maintaining and raising horses as well as the recreational offerings that include the Sound and bays and inlets on the southern Shore.

### members

suffolk north shore.....	1,848
suffolk south shore .....	1,415
central suffolk .....	1,122
hamptons .....	513
huntington .....	1,646
northfork.....	253

average number of  
annual chapter meetings ..... 4

average meeting  
attendants ..... 35

average number of attendees  
at annual suffolk divisional  
meeting event ..... 150



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**PETER DEMIDOVICH**  
SUFFOLK VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

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# geographically speaking...

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## HAMPTONS CHAPTER

The Hamptons Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of eastern Suffolk County between Hampton Bays and Montauk. LIBOR members working in Quogue, Westhampton Beach, Bridgehampton, Southampton, East Hampton, Eastport, Sag Harbor, and towns in between, are members of the Hamptons Chapter.

## SUFFOLK NORTH SHORE CHAPTER

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## HUNTINGTON CHAPTER

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## NORTH FORK CHAPTER

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### REAL ESTATE MARKET DATA

2015 Long Island Median Home Price*	\$390,000
Nassau County Closed Median Home Price	\$438,000
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\*Long Island includes data from Nassau, Suffolk and Queens counties.

### ABOUT LIBOR

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# chapter

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# HAMPTONS

## Leadership

The Hamptons Chapter of LIBOR was formally reorganized in the Fall of 2012 to better serve the many REALTOR® members in this unique market. The Chapter encompasses some of Long Island's most appealing geography with world renown ocean beaches, farmland, boating and recreational opportunities. It's members service a residential market ranging from luxurious properties for sale and rental as well as primary and vacation homes and includes land sales for farming and wine production.

### members

suffolk north shore .....	1,848
suffolk south shore .....	1,415
central suffolk .....	1,122
hamptons .....	513
huntington .....	1,646
northfork .....	253

average number of  
annual chapter meetings ..... 6

average meeting  
attendants ..... 15

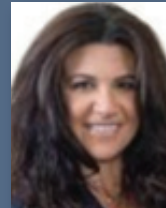
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at annual suffolk divisional  
meeting event ..... 150



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**PETER DEMIDOVICH**  
SUFFOLK VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

# geographically speaking...

## HAMPTONS CHAPTER

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## SUFFOLK NORTH SHORE CHAPTER

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## CENTRAL SUFFOLK CHAPTER

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## SUFFOLK SOUTH SHORE CHAPTER

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## NORTH FORK CHAPTER

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### REAL ESTATE MARKET DATA

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# HUNTINGTON TOWNSHIP

## Leadership

The Huntington Township Chapter of the Long Island Board of REALTORS® (LIBOR) was formed in 1957. Our objective: to unite individuals involved in the real estate industry in Huntington and to work as an arm of the Board for the betterment of their communities, their profession, and their livelihood.

### members

suffolk north shore.....	1,848
suffolk south shore.....	1,415
central suffolk.....	1,122
hamptons.....	513
huntington.....	1,646
northfork.....	253

average number of annual chapter meetings.....	6
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average meeting attendants.....	45
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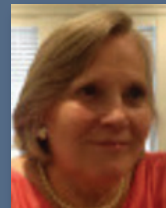
average number of attendees at annual suffolk divisional meeting event.....	150
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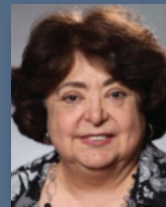
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**PETER DEMIDOVICH**  
SUFFOLK VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT



# geographically speaking...

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# chapter

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# NORTH FORK

## Leadership

The North Fork Chapter of LIBOR was organized in the Fall of 2012 to better serve REALTORS® in this unique area. The Chapter encompasses some of Long Island's most unspoiled geography with its wineries, farmland, boating and recreational offerings. Its members service a market of primary and vacation homes as well as land sales for various development opportunities.

### members

suffolk north shore.....	1,848
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average number of  
annual chapter meetings ..... 4

average meeting  
attendants ..... 40

average number of attendees  
at annual suffolk divisional  
meeting event ..... 150



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**THOMAS SCALIA (CBR)**  
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**DEBORAH FLEMING (CBR)**  
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**ROBERT PACE (CBR)**  
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SUFFOLK VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

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# geographically speaking...

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# SUFFOLK NORTH SHORE

## Leadership

The Suffolk North Shore Chapter was organized in 1955, and now has an active and growing membership. Our objective: to further productive cooperation among member REALTORS®, to increase professional proficiency through educational and informational meetings, and to greater benefit the community through contributions of both knowledge and service.

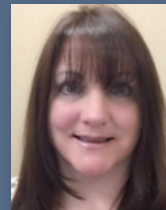
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average number of attendees  
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**DAWN VIOLA**  
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**GINA AMEN (WCR, SRES)**  
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**HOLLY GRIESEL (MRP)**  
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**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

# geographically speaking...

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# SUFFOLK SOUTH SHORE

## Leadership

Members of the Suffolk South Shore Chapter of the Long Island Board of REALTORS® deal primarily in resales of residential property, followed by commercial sales and appraisals. Our objective: “to establish a good working rapport among the member brokers; to increase the proficiency of real estate skills among members; and to develop increased services for the public.”

### members

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central suffolk .....	1,122
hamptons .....	513
huntington .....	1,646
northfork.....	253

average number of  
annual chapter meetings ..... 6

average meeting  
attendants ..... 25

average number of attendees  
at annual suffolk divisional  
meeting event ..... 150



**JUDY CANGEMI**  
CHAPTER PRESIDENT  
Exit Realty All Pro  
269 W Main St  
Bay Shore, NY 11706  
(631) 647-8844



**EDMOND RYAN**  
PRESIDENT ELECT  
Ed Ryan Real Estate Group  
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**PAUL WERNERSBACH**  
VICE PRESIDENT  
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**JOELLE SIEMERS**  
TREASURER  
Netter Real Estate Inc.  
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West Islip, NY 11795  
(631) 661-5100



**DIANE O'CONNOR**  
SECRETARY  
Coach Real Estate Associates Inc.  
463 Montauk Highway  
West Islip, NY 11795  
(631) 587-1700



**PETER DEMIDOVICH**  
SUFFOLK VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT



# geographically speaking...

## **SUFFOLK SOUTH SHORE CHAPTER**

The Suffolk South Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Suffolk County between Amityville and Islip. LIBOR members working in Babylon, Brentwood, Bay Shore, Farmingdale, Islandia, Lindenhurst, Wyandanch, Copiague, and several towns in between, are members of the Suffolk South Shore Chapter.

## **HUNTINGTON CHAPTER**

The Huntington Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Suffolk County between Cold Spring Harbor and Northport. LIBOR members working in Centerport, Dix Hills, Huntington, Huntington Station, Melville, Commack, East Northport, and towns in between, are members of the Huntington Chapter.

## **HAMPTONS CHAPTER**

The Hamptons Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of eastern Suffolk County between Hampton Bays and Montauk. LIBOR members working in Quogue, Westhampton Beach, Bridgehampton, Southampton, East Hampton, Eastport, Sag Harbor, and towns in between, are members of the Hamptons Chapter.

## **SUFFOLK NORTH SHORE CHAPTER**

The Suffolk North Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Suffolk County between Hauppauge to Stony Brook. LIBOR members working in Centereach, Coram, Setauket, Farmingville, Lake Ronkonkoma, Port Jefferson, Smithtown, Selden, and several towns in between, are members of the Suffolk North Shore Chapter.

## **CENTRAL SUFFOLK CHAPTER**

The Central Suffolk Chapter of the Long Island Board of Realtors®, Inc. covers the area of Suffolk County between Sayville to Wading River. LIBOR members working in Center Moriches, Bohemia, Bayport, Bellport, Patchogue, Middle Island, Mastic, Shirley, and many towns in between, are members of the Suffolk Central Chapter.

## **NORTH FORK CHAPTER**

The North Fork Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of eastern Suffolk County between Riverhead and Mattituck. LIBOR members working in Aquebogue, Cutchogue, Greenport, Southold, Jamesport and towns in between, are members of the North Fork Chapter.

### **REAL ESTATE MARKET DATA**

2015 Long Island Median Home Price*	\$390,000
Nassau County Closed Median Home Price	\$438,000
Suffolk County Closed Median Home Price	\$330,000
Queens County Closed Median Home Price	\$418,000
LI Contracted (Pending) Median Home Price	\$389,000
LI 2015 Closed Sales Activity	34,237
LI 2015 Contracted Sales Activity	37,367

\*Long Island includes data from Nassau, Suffolk and Queens counties.

### **ABOUT LIBOR**

Since 1910 the Long Island Board of Realtors® Inc., (LIBOR) has been the voice of Long Island Real Estate. We represent over 24,000 Realtor members and over 170 Affiliated business members.

For more information on how to get involved contact Mike Miller, Business Development Manager, 631-661-4800 x384 or [mmiller@lirealtor.com](mailto:mmiller@lirealtor.com).

**SUFFOLKSOUTHSORE.LIREALTOR.COM**

# chapter NOTES



SUFFOLK NORTH SHORE • SUFFOLK SOUTH SHORE • CENTRAL  
SUFFOLK • HAMPTONS • HUNTINGTON • NORTHFORK

This image shows a single sheet of white paper with horizontal blue or grey ruling lines. The lines are evenly spaced and run across the width of the page. There is no handwriting or other markings on the paper.





## CENTRAL NASSAU

*Leadership*

The Central Nassau Chapter of the Long Island Board of REALTORS® (LIBOR) was founded in 1959. Most members deal primarily in single-family residential units. Its purpose is to accelerate our members to a professional status and to keep members informed of the most efficient methods under which to conduct their business. Members have participated in Kiwanis, Lions, Optimist, and Exchange club activities.

**members**

nassau north shore ..... 3,087  
 central nassau ..... 3,363  
 nassau south shore ..... 2,638

average number of  
 annual chapter meetings ..... 6

average meeting  
 attendants ..... 60

average number of attendees  
 at annual nassau divisional  
 meeting event ..... 100



**HELENA VELOSO**  
 CHAPTER PRESIDENT  
 Douglas Elliman Real Estate  
 390 Franklin Avenue  
 Franklin Square, NY 11010  
 (516) 354-6500



**JOHN SUCCOSO**  
 PRESIDENT ELECT  
 Douglas Elliman Real Estate  
 998 Old Country Road, Suite A  
 Plainview, NY 11803  
 (516) 681-2600



**BARBARA GUNN**  
 TREASURER  
 Douglas Elliman Real Estate  
 390 Franklin Avenue  
 Franklin Square, NY 11010  
 (516) 354-6500



**MONICA ALTMANN (SRES, E-PRO, SFR)**  
 SECRETARY  
 Douglas Elliman Real Estate  
 390 Franklin Avenue  
 Franklin Square, NY 11010  
 (516) 354-6500



**CHARLOTTE VANDERWAAG**  
 NASSAU VICE PRESIDENT



**MARY ALICE RUPPERT**  
 LIBOR 2016 PRESIDENT

# geographically speaking...

## CENTRAL NASSAU CHAPTER

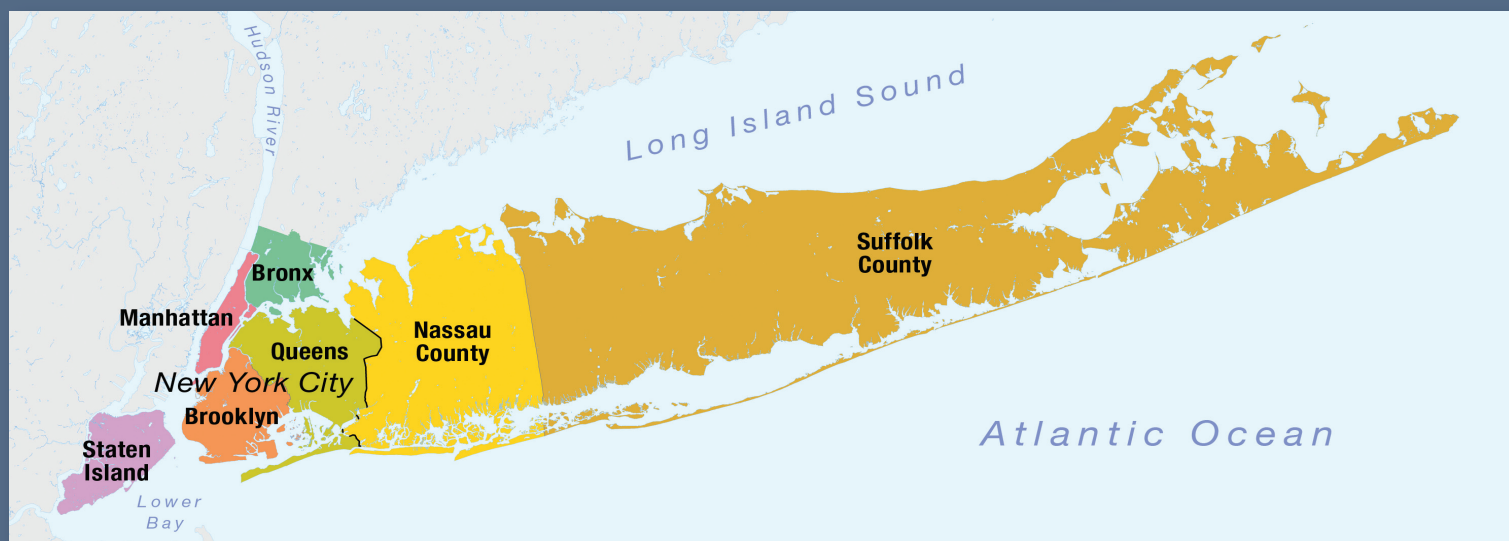
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## NASSAU NORTH SHORE CHAPTER

The Nassau North Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County between Great Neck and Woodbury. LIBOR members working in Bayville, Glen Cove, Manhasset, New Hyde Park, Sea Cliff, Port Washington, Jericho, Syosset, and several towns in between, are members of the Nassau North Shore Chapter.

## NASSAU SOUTH SHORE CHAPTER

The Nassau South Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County between East Rockaway and Massapequa. LIBOR members working in Long Beach, Bellmore, Freeport, Hewlett, Lawrence, Lynbrook, Merrick, Roosevelt, Rockville Centre, Wantagh, Valley Stream, and towns in between, are members of the Nassau South Shore Chapter.



### REAL ESTATE MARKET DATA

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**CENTRALNASSAU.LIREALTOR.COM**

# NASSAU NORTH SHORE

## Leadership

Nassau North Shore – Founded in 1960; members deal primarily in residential property (single and multiple family dwellings), with business and commercial property secondary. Described objective: “to provide a place for the discussion of ideas of mutual interest and to publicize the concept of the qualified REALTOR® and to elevate his position; to cooperate with local government and community agencies for the benefit of the entire community.” Members have participated in the Lions, Kiwanis, Rotary, Chamber of Commerce, Better Business Bureau, Long Island Association, Boy and Girl Scouts, Red Cross, Cancer, Heart and TB Associations, and performed services at various hospitals.

### members

nassau north shore ..... 3,087  
 central nassau ..... 3,363  
 nassau south shore ..... 2,638

average number of  
 annual chapter meetings ..... 4

average meeting  
 attendants ..... 25

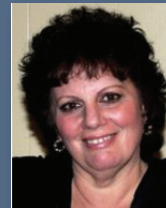
average number of attendees  
 at annual nassau divisional  
 meeting event ..... 100



**JAY MERINGOFF (CBR)**  
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 Daniel Gale Associates Inc.  
 7951 Jericho Turnpike  
 Woodbury, NY 11797  
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**BELINDA WISEMAN**  
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 Laffey Fine Homes of Woodbury  
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**SUSAN SCHUMAN (CBR)**  
 VICE PRESIDENT  
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**LAINIE GREENBERG**  
 TREASURER  
 Realty Connect USA LLC  
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**DIANE O'CONNOR**  
 SECRETARY  
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**CHARLOTTE VANDERWAAG**  
 NASSAU VICE PRESIDENT



**MARY ALICE RUPPERT**  
 LIBOR 2016 PRESIDENT



# geographically speaking...

## NASSAU NORTH SHORE CHAPTER

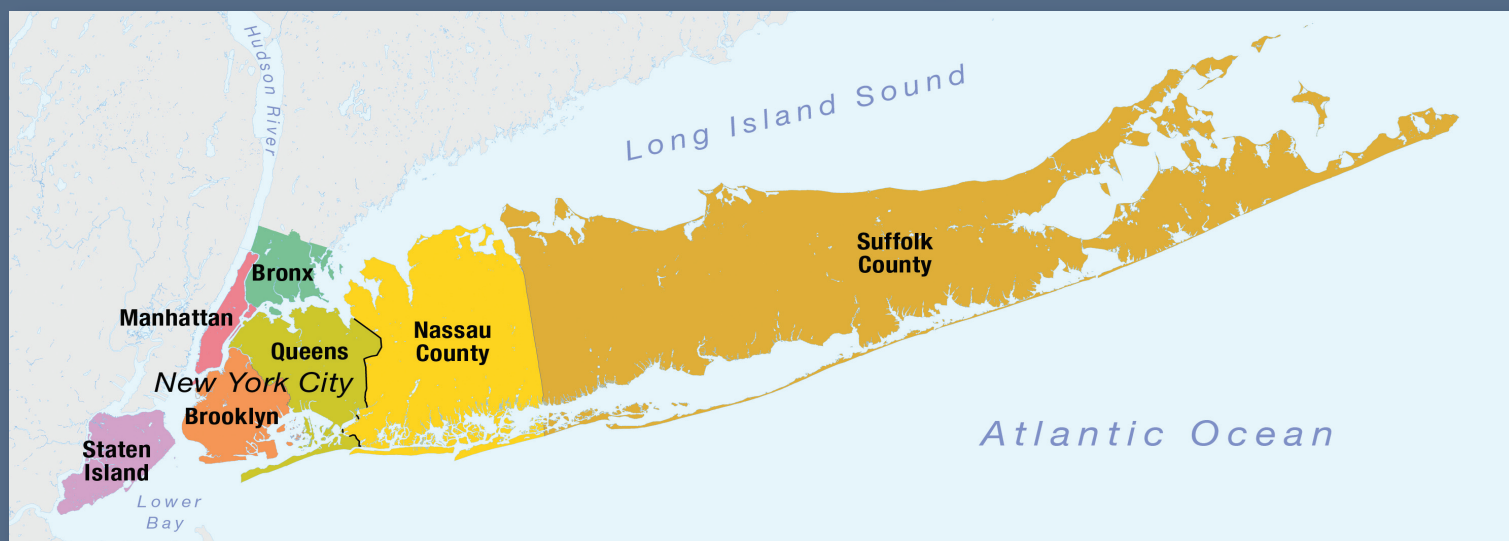
The Nassau North Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County between Great Neck and Woodbury. LIBOR members working in Bayville, Glen Cove, Manhasset, New Hyde Park, Sea Cliff, Port Washington, Jericho, Syosset, and several towns in between, are members of the Nassau North Shore Chapter.

## NASSAU SOUTH SHORE CHAPTER

The Nassau South Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County between East Rockaway and Massapequa. LIBOR members working in Long Beach, Bellmore, Freeport, Hewlett, Lawrence, Lynbrook, Merrick, Roosevelt, Rockville Centre, Wantagh, Valley Stream, and towns in between, are members of the Nassau South Shore Chapter.

## CENTRAL NASSAU CHAPTER

The Central Nassau Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County that covers the area of Floral Park to Plainview. LIBOR members working in Albertson, Bethpage, Garden City, East Meadow, Mineola, Hempstead, Hicksville, Uniondale, Westbury, West Hempstead, and other towns in between, are members of the Central Nassau Chapter.



### REAL ESTATE MARKET DATA

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### ABOUT LIBOR

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**NASSAUNORTHSHORE.LIREALTOR.COM**



# chapter

NASSAU NORTH • CENTRAL NASSAU • NASSAU SOUTH



# NASSAU SOUTH SHORE

## Leadership

The Nassau South Shore Chapter was formed in 1959. Members deal primarily in residential property, followed by commercial and industrial. Described objective: "to promote better real estate practices on the south shore; to conduct educational programs and social programs for south shore REALTORS®." Members have participated in Chamber of Commerce activity and in service clubs and local civic groups.

### members

nassau north shore ..... 3,087  
central nassau ..... 3,363  
nassau south shore ..... 2,638

average number of  
annual chapter meetings ..... 5

average meeting  
attendants ..... 70

average number of attendees  
at annual nassau divisional  
meeting event ..... 100



**CAROL GALLO TURSCHMANN**  
CHAPTER PRESIDENT  
Bill Gallo Realty  
224 W. Merrick Road  
Valley Stream, NY 11580  
(516) 825-2000



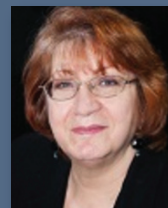
**MORTON KAPLAN (GRI, SRES)**  
PRESIDENT ELECT  
Bill Gallo Realty  
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Valley Stream, NY 11580  
(516) 825-2000



**CAMELLIA GIARDINA (CBR)**  
VICE PRESIDENT  
All Star Real Estate Brokers  
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**ISA STYKES (CBR)**  
TREASURER  
Century 21 American Homes  
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Oceanside, NY 11572  
(516) 223-2525



**LYDIA GREEN**  
SECRETARY  
RE/MAX Central Properties  
341 Newbridge Road  
East Meadow, NY 11554  
(516) 731-2700



**CHARLOTTE VANDERWAAG**  
NASSAU VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

**NASSAUSOUTHSHORE.LIREALTOR.COM**

# geographically speaking...

## NASSAU SOUTH SHORE CHAPTER

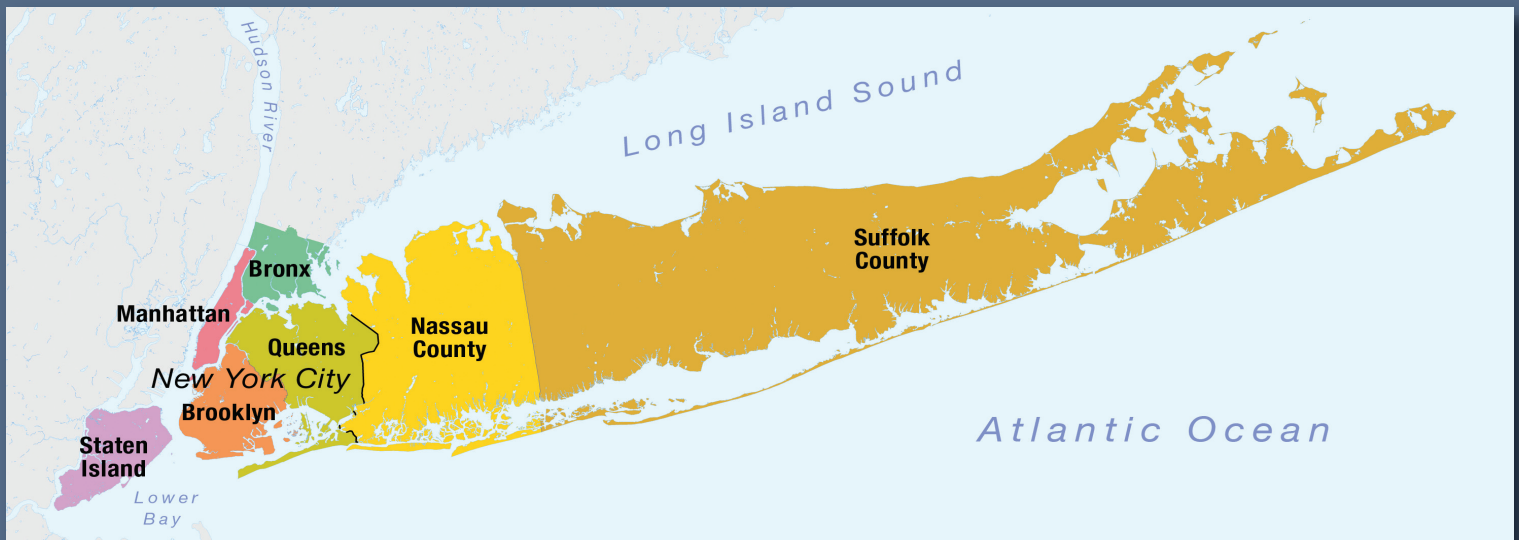
The Nassau South Shore Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County between East Rockaway and Massapequa. LIBOR members working in Long Beach, Bellmore, Freeport, Hewlett, Lawrence, Lynbrook, Merrick, Roosevelt, Rockville Centre, Wantagh, Valley Stream, and towns in between, are members of the Nassau South Shore Chapter.

## CENTRAL NASSAU CHAPTER

The Central Nassau Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Nassau County that covers the area of Floral Park to Plainview. LIBOR members working in Albertson, Bethpage, Garden City, East Meadow, Mineola, Hempstead, Hicksville, Uniondale, Westbury, West Hempstead, and other towns in between, are members of the Central Nassau Chapter.

## NASSAU NORTH SHORE CHAPTER

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### REAL ESTATE MARKET DATA

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### ABOUT LIBOR

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**NASSAUSOUTHSHORE.LIREALTOR.COM**

# chapter NOTES



**NASSAU NORTH SHORE • CENTRAL NASSAU • NASSAU SOUTH SHORE**





# NORTHEAST QUEENS

## Leadership

The NorthEast Queens Chapter was the first chapter organized within the Long Island Board of REALTORS® in 1945. Members deal primarily in residential property, followed by commercial.

### members

northeast queens ..... 3,416  
 western queens ..... 2,650  
 south queens ..... 1,626

average number of  
 annual chapter meetings ..... 4

average meeting  
 attendants ..... 85

average number of attendees  
 at annual queens divisional  
 meeting event ..... 100



**JESSICA AKDE ELMAZI (MRP)**  
 CHAPTER PRESIDENT  
 Ann Donohue Real Estate Inc.  
 215-09 Horace Harding Expressway  
 Bayside, NY 11364  
 (718) 473-7700



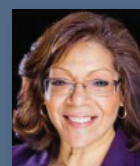
**GERALDINE MORAN (CBR)**  
 VICE PRESIDENT  
 Douglas Elliman Real Estate  
 209-18 Northern Boulevard  
 Bayside, NY 11361  
 (718) 631-8900



**ANGELA LOPRESTO**  
 TREASURER  
 Douglas Elliman Real Estate  
 209-18 Northern Boulevard  
 Bayside, NY 11361  
 (718) 631-8900



**ROSALIE LABBATE (SRES)**  
 SECRETARY  
 Douglas Elliman Real Estate  
 209-18 Northern Boulevard  
 Bayside, NY 11361  
 (718) 631-8900



**NANCY MOSCA**  
 QUEENS VICE PRESIDENT



**MARY ALICE RUPPERT**  
 LIBOR 2016 PRESIDENT

# geographically speaking...

## NORTHEAST QUEENS CHAPTER

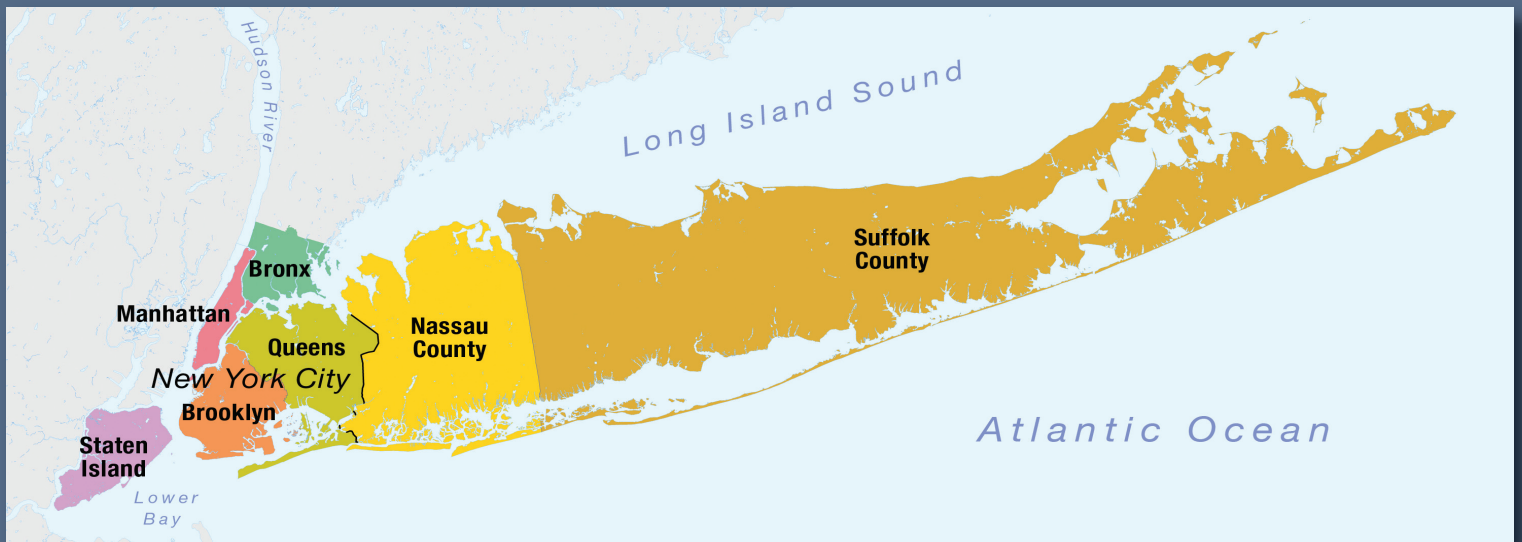
The Northeast Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) stretches from Little Neck to Whitestone. LIBOR members working in Bayside, Bellerose, College Point, Floral Park, Flushing, Fresh Meadows, and Glen Oaks, are members of the Northeast Queens Chapter.

## WESTERN QUEENS CHAPTER

The Western Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens between Sunnyside and Astoria. LIBOR members working in Corona, Elmhurst, Forest Hills, Glendale, Jackson Heights, Middle Village, Long Island City, Maspeth, Rego Park, Ridgewood and Woodside, are members of the Western Queens Chapter.

## SOUTH QUEENS CHAPTER

The South Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens the Rockaway's and Ozone Park. LIBOR members working in Howard Beach, Jamaica, Richmond Hill, Woodhaven, Kew Gardens, Hollis, Cambria Heights, Saint Albans, and Queens Village, are members of the South Queens Chapter.



### REAL ESTATE MARKET DATA

2015 Long Island Median Home Price*	\$390,000
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LI 2015 Contracted Sales Activity	37,367

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### ABOUT LIBOR

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**NORTHEASTQUEENS.LIREALTOR.COM**

# chapter

WESTERN QUEENS • NORTHEAST QUEENS • SOUTH QUEENS



# SOUTH QUEENS

## Leadership

The South Queens Chapter was formed in September 1976 through a merger of the Jamaica Real Estate Board and the Central Queens Chapter. Our basic objective is "to promote and maintain a high standard of ethics in all real estate dealings, and thus serve the public better; to provide members with current information on market trends, legislation, FHA and VA operations, and all other matters affecting the real estate industry."

### members

northeast queens ..... 3,416  
western queens ..... 2,650  
south queens ..... 1,626

average number of  
annual chapter meetings ..... 4

average meeting  
attendants ..... 30

average number of attendees  
at annual queens divisional  
meeting event ..... 100



**WERLYNE DORVAL SAINTUS(SFR)**  
CHAPTER PRESIDENT  
Gittens Quick Sale Realty Inc  
109-19 Farmers Boulevard  
Saint Albans, NY 11412  
(718) 454-9000



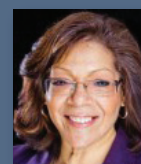
**SHARON KOLLORE (CBR)**  
VICE PRESIDENT  
Sharon Kollore, REALTOR  
114-45 175th Street  
Jamaica, NY 11434  
(718) 291-5133



**GLENN BUCKNOR (CBR)**  
TREASURER  
Exit Realty Central  
133-07 Crossbay Boulevard  
Ozone Park, NY 11417  
(718) 848-5900



**AUDREY DEJESUS (CBR)**  
SECRETARY  
Exit Realty Central  
133-07 Crossbay Boulevard  
Ozone Park, NY 11417  
(718) 848-5900



**NANCY MOSCA**  
QUEENS VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT



# geographically speaking...

## **SOUTH QUEENS CHAPTER**

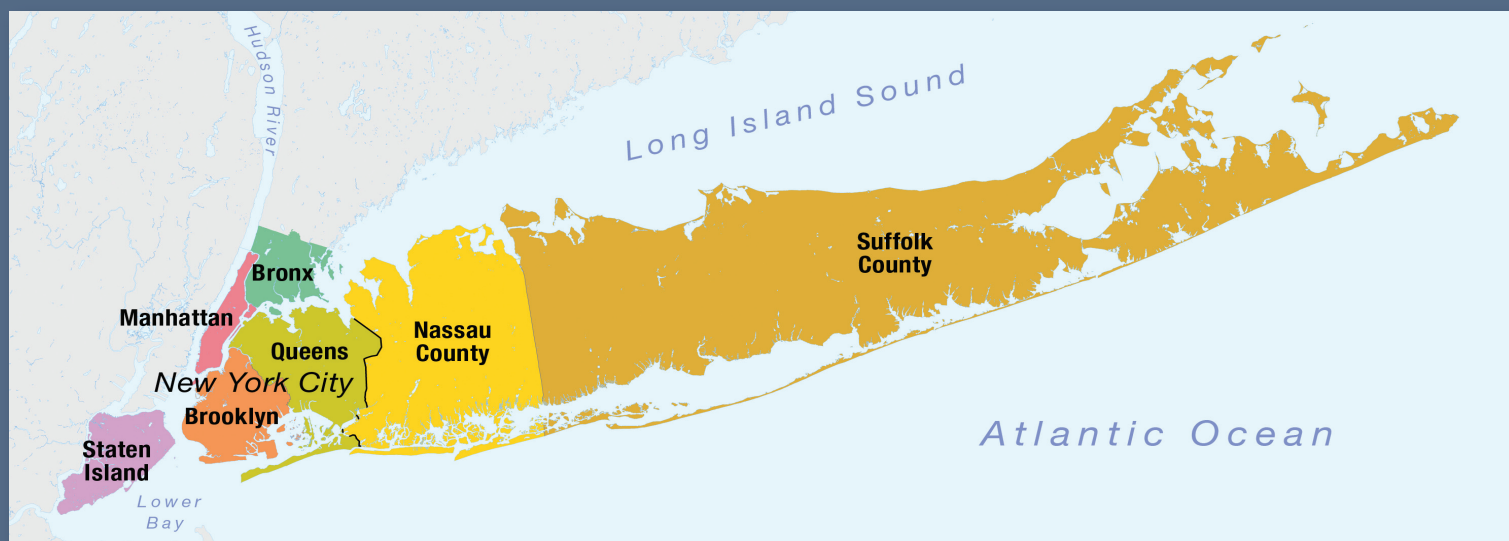
The South Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens the Rockaway's and Ozone Park. LIBOR members working in Howard Beach, Jamaica, Richmond Hill, Woodhaven, Kew Gardens, Hollis, Cambria Heights, Saint Albans, and Queens Village, are members of the South Queens Chapter.

## **NORTHEAST QUEENS CHAPTER**

The Northeast Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) stretches from Little Neck to Whitestone. LIBOR members working in Bayside, Bellerose, College Point, Floral Park, Flushing, Fresh Meadows, and Glen Oaks, are members of the Northeast Queens Chapter.

## **WESTERN QUEENS CHAPTER**

The Western Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens between Sunnyside and Astoria. LIBOR members working in Corona, Elmhurst, Forest Hills, Glendale, Jackson Heights, Middle Village, Long Island City, Maspeth, Rego Park, Ridgewood and Woodside, are members of the Western Queens Chapter.



### **REAL ESTATE MARKET DATA**

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**[SOUTHQUEENS.LIREALTOR.COM](http://SOUTHQUEENS.LIREALTOR.COM)**



# chapter

WESTERN QUEENS • NORTHEAST QUEENS • SOUTH QUEENS



# WESTERN QUEENS

## Leadership

The Western Queens Chapter of the Long Island Board of REALTORS® (LIBOR) was founded in May, 1968 through a merger of the Long Island City and Queens Second Ward Chapters, both of which were among the Board's earliest; most deal primarily with residential and commercial Real Estate. Our objective: "to unite the real estate men and women in the Western Queens area into a working group, so that they may improve their knowledge and understanding of the local market. This united action will enable our members to understand better the public we serve and the community in which we live."

### members

northeast queens ..... 3,416  
western queens ..... 2,650  
south queens ..... 1,626

average number of  
annual chapter meetings ..... 4

average meeting  
attendants ..... 45

average number of attendees  
at annual queens divisional  
meeting event ..... 100



**SAL CRIFASI**  
CHAPTER PRESIDENT  
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313 Graham Avenue  
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PRESIDENT ELECT  
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7308 Northern Blvd.  
Jackson Heights, NY 11372  
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**KENNETH DUNN, SFR, CBR, GRI**  
VICE PRESIDENT  
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**CHRISTOPHER TSCHERNE**  
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**JOSEPH V. CRIFASI**  
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**NANCY MOSCA**  
QUEENS VICE PRESIDENT



**MARY ALICE RUPPERT**  
LIBOR 2016 PRESIDENT

# geographically speaking...

## WESTERN QUEENS CHAPTER

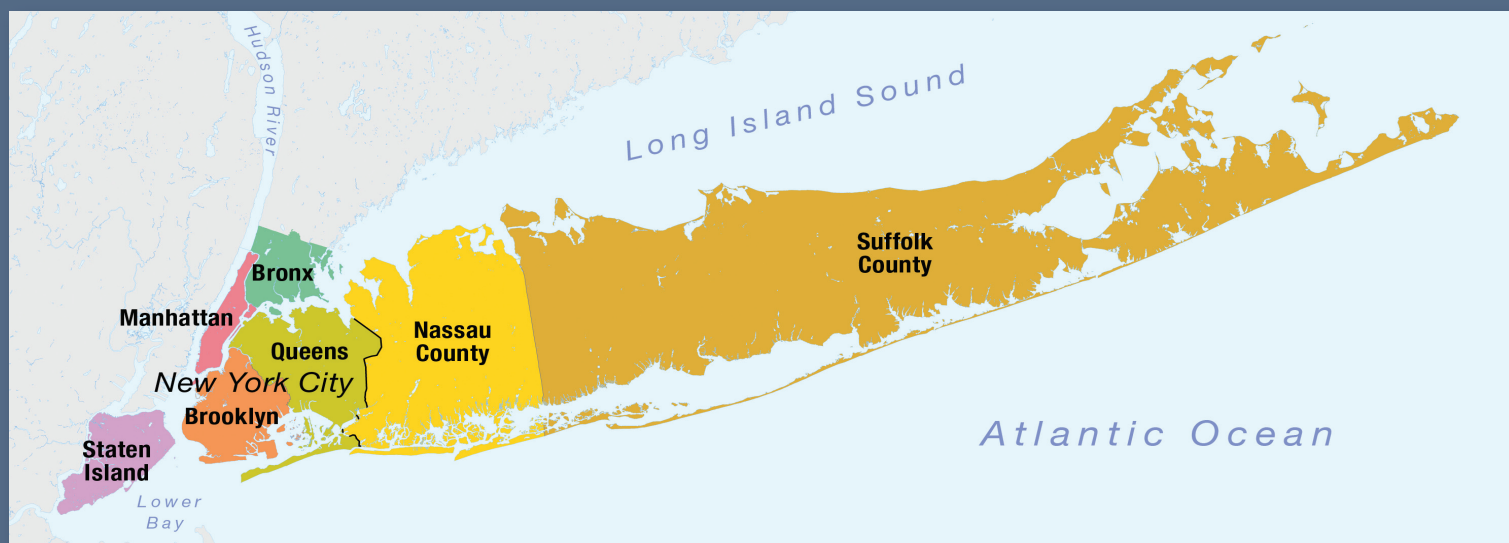
The Western Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens between Sunnyside and Astoria. LIBOR members working in Corona, Elmhurst, Forest Hills, Glendale, Jackson Heights, Middle Village, Long Island City, Maspeth, Rego Park, Ridgewood and Woodside, are members of the Western Queens Chapter.

## NORTHEAST QUEENS CHAPTER

The Northeast Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) stretches from Little Neck to Whitestone. LIBOR members working in Bayside, Bellerose, College Point, Floral Park, Flushing, Fresh Meadows, and Glen Oaks, are members of the Northeast Queens Chapter.

## SOUTH QUEENS CHAPTER

The South Queens Chapter of the Long Island Board of Realtors®, Inc. (LIBOR) covers the area of Queens the Rockaway's and Ozone Park. LIBOR members working in Howard Beach, Jamaica, Richmond Hill, Woodhaven, Kew Gardens, Hollis, Cambria Heights, Saint Albans, and Queens Village, are members of the South Queens Chapter.



### REAL ESTATE MARKET DATA

2015 Long Island Median Home Price*	\$390,000
Nassau County Closed Median Home Price	\$438,000
Suffolk County Closed Median Home Price	\$330,000
Queens County Closed Median Home Price	\$418,000
LI Contracted (Pending) Median Home Price	\$389,000
LI 2015 Closed Sales Activity	34,237
LI 2015 Contracted Sales Activity	37,367

\*Long Island includes data from Nassau, Suffolk and Queens counties.

### ABOUT LIBOR

Since 1910 the Long Island Board of Realtors® Inc., (LIBOR) has been the voice of Long Island Real Estate. We represent over 24,000 Realtor members and over 170 Affiliated business members.

For more information on how to get involved contact Mike Miller, Business Development Manager, 631-661-4800 x384 or [mmiller@lirealtor.com](mailto:mmiller@lirealtor.com).

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# chapter NOTES



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